

gracefields



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Nestled in the beautiful country setting of Newcastle, you'll find Gracefields. This new home community has the charm of a small town while being minutes away from an impressive selection of amenities. Whether you're looking for a cozy bungalow or spacious two-storey, there's a home for everyone. There's still a good selection of premium lots backing onto open space!

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# Visit Lisa Peltier at The Verandas in Port Hope

Geranium Homes congratulates employee Lisa Peltier on her recent Award for Best Sales Person on a low-rise development, presented at the 34<sup>th</sup> Annual Building Industry and Land Development Association (BILD) Awards celebration. Ms. Peltier has been a finalist in this category on two prior occasions and is thrilled to receive recognition this year for her achievements at The Verandas in Port Hope.

"Lisa is a versatile and successful salesperson who has a knack for connecting with her clients in a way that is both knowledgeable and friendly," says marketing director Sue Webb Smith. "The majority of her buyers are at or approaching retirement: they are not quick to make a buying decision, they visit dozens of potential communities and have lots of questions and concerns. Lisa excels at addressing every question, and allowing buyers the time they need to come to a decision."

Lisa's calm and reassuring personality is also a good fit with the handful of first home buyers who have purchased at The Verandas.

A licensed real estate agent since 1987, Lisa Peltier has spent most of her career in new home sales, the majority of time with Geranium Homes.

"Geranium feels like family," says Lisa "and I am so grateful to them for nominating me for this award."

The Verandas is an all-bungalow neighbourhood of Energy Star-labelled homes on lots of 42- and 48-feet. Homes feature welcoming exteriors with covered front porches and heritage-influenced



low-maintenance materials. Ten different floorplans of two- and three-bedrooms are available; many also have optional plans which include finished basement areas. A few homes in Phase 1 are under construction, offering move-in dates between 30 days and fall 2014 with prices starting from \$294,900.

Within Phase 2 there's a wide choice of standard lots available. Or choose a premium over-sized, pie-shape and parkside property. Designs range from 1,118 sq. ft. up to 2,397 sq. ft. prices start from \$280,900 for a 42-foot lot.

Lisa has helped to create a sense of community among her purchasers. The majority of Phase 1 homes are now occupied. Last year, Lisa personally contacted everyone to invite them to attend two homeowner events. Almost 100% of buyers attended, including those not yet moved in.

Contact Lisa Peltier at 905-885-0555 or 1-877-540-0555. The Verandas Sales Centre and models, located on Marsh Road, just west of Toronto Street. Hwy. 401 Exit 461 Welcome/Port Hope. Visit [www.geraniumhomes.com](http://www.geraniumhomes.com).

## new homes & Interiors

**TIMOTHY J. WHITTAKER**  
Publisher

**FRED EISMONT**  
Director of Advertising

**MARGARET COX**  
Sales Manager

**STACEY HAWKINS**  
Editorial Consultant

**MARGARET COX**  
**CHRIS TAMBLYN**  
**MONIQUE LEA**  
Advertising Consultants

[www.durhamregion.com](http://www.durhamregion.com)

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