

PURCHASER PROFILE



THE PRICE AND CHOICE WERE RIGHT

When Nadia Campoli and Les Prezents walked into their finished townhome in Phase 1 at Cardinal Point in November 2008, they expected a quality home but found that, “it was even better than we thought it would be,” says Nadia. “I’m very picky and I am very pleased.”

The couple and their eight-year-old twins, Alana and Luca, are looking forward to their first spring and summer in this great Stouffville location, where they can walk to so many local amenities. “We were renting in Richmond Hill before,” says Nadia, “and we wanted to

move to a community that is not so congested. Stouffville is a good place to raise a family. The kids go to school just down the street at St. Mark’s and they love playing in the Cardinal Point community park.”

Nadia works from home as an insurance broker and Les is a Bylaw Enforcement Officer in Toronto. It’s only half an hour drive to his job, so the location of Cardinal Point is great for both of them.

Nadia and Les had shopped around and were looking specifically in the Stouffville area when they first saw the Cardinal Point grand opening ad. “We were impressed with how

luxurious everything is. This is our first home, so we had a budget – and the price was right.” They chose the 1,321-sq.-ft. TH1803 design with an open-concept layout, and selected hazelnut hardwood for the main floor, espresso kitchen cabinets with stainless steel hardware and appliances for the kitchen for a striking effect. They have been extremely pleased with the service they’ve received. “Our experience with Geranium has been totally positive,” says Nadia. “This was the right choice for us.”